



## Broadway Minimum Basic Agreement Rate Schedule

September 5, 2016-September 3, 2017

### Fees:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director-Choreographer</u>
<u>Musical</u>			
Fee	\$27,510	\$22,780	\$ 50,290
Advance	<u>\$40,855</u>	<u>\$34,045</u>	<u>\$ 74,900</u>
Total	\$68,365	\$56,825	\$125,190
<u>Dramatic Production</u>			
Fee	\$ 33,245	n/a	n/a
Advance	<u>\$25,710</u>		
Total	\$58,955		

### Royalties:

#### Musical

<b>Gross: .75%</b> (Grey Zone: \$1059 min +4% NOP between 100-120% breakeven)	<b>Gross: .5%</b> (Grey Zone: \$595 min +2.5% NOP between 100-120% breakeven)	<b>Gross: 1.25%</b> (Grey Zone: \$1654 min +6.5% NOP between 100-120% breakeven)
<b>NOP: 2.5%</b> \$1411 wkly Min (2.75% @ 125% recoup; Cap til recoup \$5042)	<b>NOP: 1%</b> \$793 wkly Min (1.1% @ 125% recoup; Cap til recoup\$2837)	<b>NOP: 3.5%</b> \$2204 wkly Min (3.85% @ 125% recoup; Cap til recoup \$7879)

#### Dramatic Production

<b>Gross: 1.5%</b> (Grey Zone: \$701 min +7.5% NOP between 100- 110% breakeven)
<b>NOP: 3.5%</b> \$1031 wkly Min (3.85% @ 125% recoup; Cap til recoup\$3767)



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<b><u>Category</u></b>	<b><u>Director</u></b>	<b><u>Choreographer</u></b>	<b><u>Director-Choreographer</u></b>
<b><u>Pension:</u></b>			
Initial	\$2163	\$2163	\$4326
Weekly	\$ 215	\$ 215	\$ 430
<b><u>Health:</u></b>			
Initial	\$2100	\$2100	\$2100
Weekly	\$ 220	\$ 220	\$ 220
<b><u>Per Diem:</u></b>			
	\$250	\$250	\$250
(In NY, LA, Boston, SF, Chicago, Washington D.C.)	\$300	\$300	\$300

**Other information:**

Please see separate rates sheets for Tours, Tiered Tours and SET Tours