

## Off-Broadway—Commercial Productions Minimum Basic Agreement Rate Schedule

Rates effective September 1, 2023—June 30, 2024

### Fees:

<u>Category</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director- Choreographer</u>
A	Fee: \$ 7,652	\$ 6,121	\$ 13,773
100-199 seats	<u>Advance:</u> \$ 4,963	<u>\$ 3,970</u>	<u>\$ 8,933</u>
	Total: \$ 12,615	\$ 10,091	\$ 22,706
B	Fee: \$ 9,553	\$ 7,643	\$ 17,196
200-299 seats	<u>Advance:</u> \$ 5,863	<u>\$ 4,690</u>	<u>\$ 10,553</u>
	Total: \$ 15,416	\$ 12,333	\$ 27,749
C	Fee: \$11,456	\$ 9,165	\$ 20,620
300-399 seats	<u>Advance:</u> \$ 6,768	<u>\$ 5,415</u>	<u>\$ 12,183</u>
	Total: \$ 18,224	\$ 14,580	\$ 32,803
D	Fee: \$ 13,409	\$ 10,723	\$ 24,126
400-499 seats	<u>Advance:</u> \$ 9,020	<u>\$ 7,216</u>	<u>\$ 16,235</u>
	Total: \$ 22,428	\$ 17,939	\$ 40,361

### Royalties:

<u>Paid on Gross:</u>	<u>Director</u>	<u>Choreographer</u>	<u>Director- Choreographer</u>
	2% GWBOR	1.5% GWBOR	2.75% GWBOR

-OR-

### Paid on Net Operating Profits:

**Director (Musical):** The greater of i) 5.5% of weekly NOP until 200% of recoupment, and 6.875% thereafter; or ii) a minimum weekly guarantee of \$546 for Category C&D theatres and \$441 for Category A&B theatres.

**Director (Non-Musical):** The greater of i) 7% of weekly NOP until 200% of recoupment, and 8.75% thereafter; or ii) a minimum weekly guarantee of \$546 for Category C&D theatres and \$441 for Category A&B theatres.

**Choreographer:** The greater of i) 4.4% of weekly NOP until 200% of recoupment and 5.5% thereafter; or ii) a minimum weekly guarantee of \$399 for Category C&D theatres and \$331 for Category A&B theatres.

**Director-Choreographer:** The greater of i) 7.7% of weekly NOP until 200% of recoupment and 9.625% Thereafter or ii) a minimum weekly guarantee of \$750 for Category C&D theatres & \$608 for Category A&B.

### Pension:

Initial payment:	4.5% of fee and advance
Weekly payments:	\$187 (begins with first week of rehearsal)

### Health:

Initial payment:	4% of fee and advance
Weekly payments:	\$258 (begins with first week of rehearsal)

**Per Diem:** \$300

### Contact:

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## Off-Broadway—Institutional Not-For-Profit Minimum Basic Agreement Rate Schedule

Rates effective September 1, 2023—June 30, 2024

### Fees:

<u>Category</u>	<u>AGWBOR<sup>1</sup></u>	<u>Director</u>	<u>Choreographer</u>	<u>Director- Choreographer</u>
AA	0-\$25,000	\$ 7,023	\$ 5,618	\$ 12,641
AA+ <sup>2</sup>	0-\$25,000	\$ 10,031	\$ 8,025	\$ 18,056
BB	\$25,000-\$45,000	\$ 11,044	\$ 8,835	\$ 19,879
CC	\$45,001-\$70,000	\$ 11,633	\$ 9,306	\$ 20,939
DD	\$70,001-\$115,000	\$ 13,700	\$ 10,960	\$ 24,660
EE	\$115,001+	\$ 14,679	\$ 11,743	\$ 26,422

- 1- Minimum Fees for Institutional Not-For-Profits are determined by the SDC/League Labor Management Committee based on each individual theatre space's Average Gross Weekly Box Office Receipts (AGWBOR)
- 2- Institutional Not-For-Profit theatre spaces in the "AA+" category are determined by the SDC/League Management Committee

### Royalties:

<u>Director</u>	<u>Choreographer</u>	<u>Director- Choreographer</u>
2% GWBOR	1.5% GWBOR	2.75% GWBOR
Commencing with the seventh (7 <sup>th</sup> ) week of performance.		

### Pension:

Initial payment:	4.5% of fee and advance
Weekly payments:	\$165 (begins with first week of rehearsal)

### Health:

Initial payment:	4% of fee and advance
Weekly payments:	\$221 (begins with first week of rehearsal)

### Per Diem:

\$298

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## Off-Broadway—Fees for Tours Minimum Basic Agreement Rate Schedule

Rates effective September 1, 2023—June 30, 2024

Minimum Fees for Directors-Musical	Fee	\$23,094
Minimum Fees for Choreographers-Musical	Fee	\$19,270
Minimum Fees for Directors-Dramatic Production	Fee	\$19,589

*See Article XVII. (B)(4)(b) of the Off-Broadway Agreement for Minimum Royalties for Off-Broadway Tours*